

EUROPE'S
VIDEO
GAMES
INDUSTRY

2018 trends & data



Responsible gameplay





## from Olaf Coenen, ISFE Chairman



The video games industry represents one of Europe's most compelling economic success stories, and is the fastest growing segment of its creative industries, experiencing a 15% growth rate in key European markets. Europe's games ecosystem has spawned generations of technological and creative talent that continue to set new standards in innovation, artistry and immersive storytelling. With a turnover of €21bn in 2018, the video games industry is a leading contributor to Europe's digital future.

The industry's track record for pushing boundaries continues to redefine entertainment, generate new business models, and deliver technologies with wide-ranging cross-over potential. Video games deliver experiences that enrich the everyday cultural lives of more than 54% of all Europeans, and inspire new ways of understanding and interacting with the world around us. No other form of creative expression so uniquely combines technical and artistic disciplines in ways that allow audiences to actively participate in the story.

Games are at the heart of what we do. ISFE ensures that the voice of a responsible games ecosystem is heard and understood, that its creative and economic potential is supported and celebrated, and that gamers around the world continue to enjoy great gaming experiences.

#### Dr. Olaf Coenen, ISFE Chairman

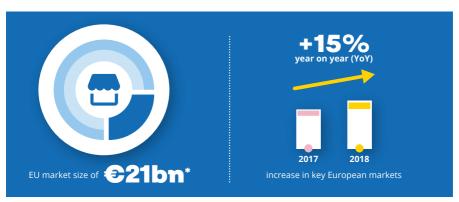
Vice President International Publishing for Europe and Latin America, Electronic Arts







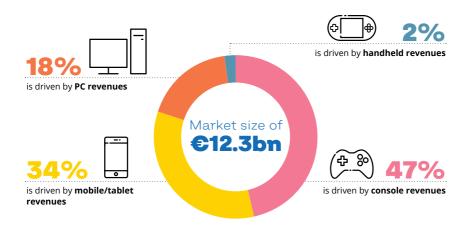
# **INDUSTRY**



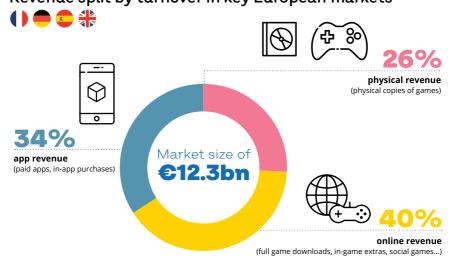
<sup>\*</sup> Market size data is extracted from Newzoo | 2018 Global Games Market

## Revenue split by device in key European markets

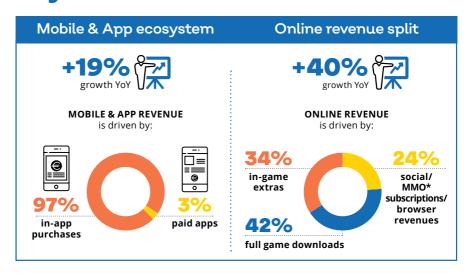








## **Key Trends**



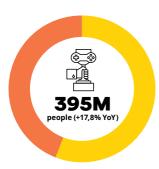
 $<sup>* \</sup>textit{Massively Multiplayer Online (MMO) games subscriptions refer to online games requiring a monthly subscription to be played$ 



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# **Esports**

#### ESPORTS GLOBAL AUDIENCE IN 2018 REACHED



#### **OUT OF THOSE 395M PEOPLE:**



#### **ESPORTS GLOBAL REVENUE**







Sources: Newzoo | 2019 Global Esports Market Report

# Top selling games of 2018, by units:



FIFA 19 Electronic Arts



RED DEAD REDEMPTION 2 Rockstar Games



CALL OF DUTY: BLACK OPS 4 Activision Blizzard



GRAND THEFT AUTO V Rockstar Games



FIFA 18 Electronic Arts



FARCRY 5 Ubisoft



**SPIDER-MAN** Sony Interactive Entertainment



ASSASSIN'S CREED ODYSSEY Ubisoft



**GOD OF WAR** Sony Interactive Entertainment



TOM CLANCY'S RAINBOW SIX SIEGE Ubisoft

**About ISFE** 



# DEMOGRAPHICS

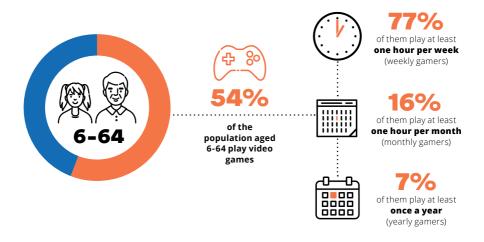
In key European markets () = 2 #



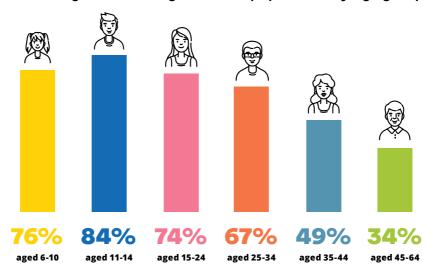








## Share of gamers among the whole population, by age group



THE AVERAGE AGE OF A GAMER IN THE EU IS



31 years old



25-34 is the strongest growing age group



with an 8% growth in 2018

## Among gamers:



play on consoles



play on handhelds



56% play on computers



48% play on Smartphones



27% play on tablets







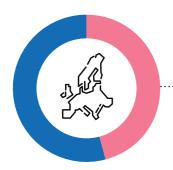


**17%** 

play on all of those devices

About ISFE

# Women & video games



46%

of EU gamers are women



**₽** ‰

## Among female gamers:



44% play on consoles

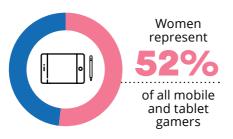


**54%** play on computers

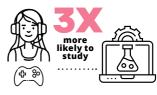




63%
play on smartphones



Girls who play video games are



**for a STEM degree** than girls who don't play video games\*

\* HOSEIN Anesa, "Girls' video gaming behaviour and undergraduate degree selection: A secondary data analysis approach", Computers in Human Behaviour, vol. 91, February 2019, pp. 226-235, University of Surrey.





PEGI is the pan-European age rating system for video games. PEGI's aim is to educate consumers and parents in particular to protect minors from exposure to potentially unsuitable game content. PEGI also ensures that games are sold and advertised in a responsible manner, that opportunities for consumer redress are available, and that online gaming environments are safe.

PEGI ratings are established under the supervision of independent experts and classification bodies. PEGI is recognised by the European Institutions and national Member States as a model of European harmonisation in the field of protection of minors and consumer transparency.

Learn more about PEGI at www.pegi.info



## Age labels



Suitable for all age groups, no inappropriate content.



May contain some non-realistic or implied violence, and scenes that might be frightening to younger children.



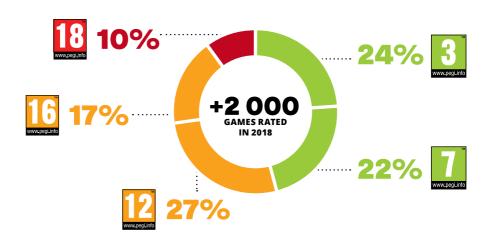
Can feature realistic violence against fantasy characters, non-realistic violence against humanlike characters, mild bad language, or sexual innuendo.



May depict realistic violence against humanlike characters, bad language, use of drugs, or erotic nudity.



Games that contain gross violence, against defenceless characters, glamorisation of drugs, or explicit sexual activity.



Sources: PEGI data

Video games companies are committed to offer parents and children the highest level of information to ensure safe and responsible gameplay











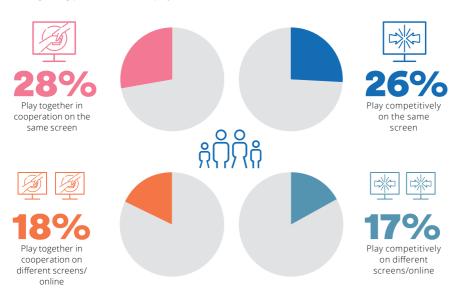








(% of gaming parents who also play with their child/children)



# Titles played by parents with their children

(% of gaming parents who play each title with their child/children)



Besides self-regulatory classification systems, the video games industry offers parents several tools to monitor the gaming habits of their children. With every gaming device, it is now possible to set up parental control tools which regulate:









AGE RATING: age filtering for online

content and video games

#### TIME LIMIT:

manage your child's playtime

#### **ONLINE INTERACTION:**

restrict communications with others, restrict the viewing of content from gameplay or from that created by other players

ONLINE SPENDING:

disable or limit spending

### List of devices offering parental control tools















**XBOX 360** 

**XBOX ONE** 

WII U

**NINTENDO SWITCH** 













**NINTENDO** 











**NINTENDO** 3 DS



**PSP** 

















**About ISFE** 

# **Educating and informing**

Information campaigns across Europe aim to educate parents, care givers and players about video game age ratings, provide advice on how to play games safely and responsibly, and offer families helpful tips to ensure they get the most out of the games they enjoy together.



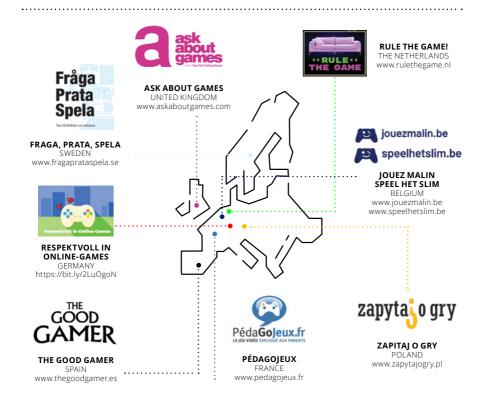
To provide tips and guidance to parents to engage with their children on their online activities



To explain how to activate parental control tools available on every device



To promote the added-value benefits of playing video games, such as in education





#### Gamers are at the heart of what we do

ISFE ensures that the voice of a responsible games ecosystem is heard and understood, that its creative and economic potential is supported and celebrated, and that gamers around the world continue to enjoy great gaming experiences.









To serve Europe's games ecosystem and ensure that diversity, skill and creative talent grow in Europe

To raise the bar in harmonised self-regulation and responsible gameplaying – PEGI is a successful pan-European self-regulatory system

#### To build awareness and understanding of games and their value-added benefit to society and to Europe's

digital strategy

To contribute to healthy economic growth in Europe by engaging with policy makers and stakeholders

ISFE is also a trusted **provider of strategic data** on the economics and demographics of the video games ecosystem across Europe.





Gametrack provides information on market size and on gamers' behaviours around three metrics: Volume - Value - Demographics. Data covers Germany, France, Spain and the UK. Italy will be covered from next year.

Games Sales Data is the first video games chart providing sales data in both retail and digital markets. It publishes weekly reports of physical and digital sales in over 42 EMEA territories.



# **Members**

## Video games companies

Activision Blizzard

Bandai Namco

Bungie

**Electronic Arts** 

Microsoft

Niantio

Nintendo

Roblox

SEGA

Sony Interactive

**Square Enix** 

Supercell

Take 2 Interactive

Ubisoft

Warner Bros Interactive

ZeniMax Europe

## **National Trade Associations**

Austria O.V.U.S.

**Belgium**B.E.A. Interactive

France

Germany

Italy A.E.S.V.I

Netherlands

NORDIC (Denmark, Finland, Norway, Sweden)

> Poland SPIDOR

Portugal A.E.P.D.V.

Spain A.E.V.I.

Switzerland S.I.E.A.

United Kingdom Ukie





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